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Getting to yes - wikipedia, the free encyclopedia

Getting to Yes. From Wikipedia, the free encyclopedia Getting to YES: Negotiating Agreement Without Giving In is a best-selling 1981 non-fiction book by Roger

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How to Negotiate Contracts. A contract is a legally binding agreement between two or more parties.

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Jeanette Nyden is the author of Negotiation Rules (3.50 avg rating, 2 ratings, 0 reviews, published 2009), Getting to We (0.0 avg rating, 0 ratings, 0 re

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About j nyden

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David Frydlinger is the author of Getting to We (3.67 avg rating, 3 ratings, 0 reviews, published 2013) and Getting to We (0.0 avg rating, David Frydlinger)

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